

ARTICULATION AGREEMENT WITH PINNACLE CAREER INSTITUTE

Ashford University and **Pinnacle Career Institute** have entered into this Articulation Agreement in the spirit of cooperation and to mutually recognize each other as quality institutions of higher learning. The purpose of the Agreement is to enable **Pinnacle Career Institute** students who transfer to Ashford University to carry with them the credit they have already earned. The Articulation Agreement provides a structure through which transfer articulation on all levels can be supported. Students may pursue their academic and professional goals through any one of the Bachelor's degrees offered at Ashford University.

Pinnacle Career Institute graduates with a minimum cumulative GPA of 2.0 entering under the terms of this agreement are guaranteed admission into a Bachelor's degree program at Ashford University provided they meet all admissions requirements for the degree program. The transfer guides outlined in this Articulation Agreement are applicable to students transferring to Ashford University from **Pinnacle Career Institute** during the Catalog year 2012-2013.

Pinnacle Career Institute students will have all college-level academic credit (generally, 100-level or higher), and with a grade of "C-" or better, accepted for transfer on a course-by-course basis into the academic categories that are the best fits (e.g., elective, General Education requirement, major course). Students may transfer up to 90 **Pinnacle Career Institute** credits.

Credits must have been earned with grade of "C-" or better from regionally accredited or selected nationally accredited colleges or universities. Transfer credits will generally be evaluated from each college or university independently. A maximum of 9 credits with a "D" grade are transferable as long as the student's cumulative overall GPA is 2.0 or above. "D" credits cannot be applied toward the major or toward General Education competencies.

Transfer credit may not be granted when it duplicates college credit previously earned. Credit will not be given for the same learning twice.

All students must successfully complete a minimum of 30 upper-division credits to graduate. Lower-division courses transferring in to satisfy upper-division courses will not constitute completion of the 30 upper-division credits required for graduation.

Graduate-level transfer credits cannot be applied to undergraduate degrees. The online modality at Ashford University places no general age limit on transfer credit from regionally accredited and selected nationally accredited institutions, with possible exceptions in subject areas where there have been significant change. Requirements are specifically noted in degree/major requirements.

For more information about the on-time completion rates, the median loan debt of students who completed each program, and other important information, please visit www.ashford.edu/pd.



The Articulation Agreement provides a structure through which transfer articulation on all levels can be supported. Students may pursue their academic and professional goals through any one of the Bachelor's degrees offered at Ashford University.

BACHELOR OF ARTS (Click for Degree)

General Education Requirements

Accounting

Adult Development

Applied Behavioral Science

Applied Linguistics

Business Administration

Business Economics

Business Information Systems

Business Leadership

Child Development

Cognitive Studies

Communication Studies

Complementary and Alternative Health

Consumer and Family Financial Services

Cultural Anthropology

Early Childhood Education

Early Childhood Education Administration

Education and Public Policy

Education Studies

eMarketing

English

English Language Learner Studies

Entrepreneurship

Environmental Studies

Finance

Gerontology

Health Care Administration

Health Care Studies

Health Education

Health and Human Services

Health Informatics

Health Marketing and Communication

Health and Wellness

History

Homeland Security and Emergency Management

Human Resources Management

Instructional Design

International Business

Journalism and Mass Communication

Law Enforcement Administration

Liberal Arts

Library Science and Media

Military Studies

Operations Management and Analysis

Organizational Management

Political Science and Government

Project Management

Psychology

Public Administration

Public Relations and Marketing

Real Estate Studies

Service Management (4 Specializations)

Social and Criminal Justice

Social Science

Sociology

Sports and Recreation Management

Supply Chain Management

Sustainable Enterprise Management

GENERAL EDUCATION REQUIREMENTS TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY CATALOG YEAR 2012-2013

ASHFORD UNIVERSITY		PINNACLE CAREER INSTITUTE
INTRODUCTORY COURSE REQUIREMENT	REQUIRED CREDITS	COURSE EQUIVALENT
Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS	REQUIRED CREDITS	COURSE EQUIVALENT
Applied Ethics Competency *	3	AHL 104 HR 240 MT 156
Communication Competency I *	3	GE 102
Communication Competency II *	3	No course equivalency
Communication Competency III *	3	BA 130, 220 GS 115, 130 IT 115
Information Technology Competency *	3	ECT 101 IT 110, 120-150, 210-230
Critical Thinking Competency *	3	HUM 102-104
Mathematical Competency Prerequisite *	3	No course equivalency
Mathematical Competency *	3	No course equivalency
Cultural and Aesthetic Awareness	3	No course equivalency
Literature	3	No course equivalency
Science	4	No course equivalency
History	3	No course equivalency
Diversity Awareness	3	No course equivalency
Social and Personal Awareness		Requirement satisfied through the Introductory Course
Political Science	3	No course equivalency
Humanities	3	No course equivalency
General Education Capstone *	3	Must be taken at Ashford University
* A minimum grade of "C-" will be required to satisfy competencies and competency prerequisites		
TOTAL GENERAL EDUCATION REQUIREMENTS		52
CERTAIN MAJOR COURSES MAY SATISFY GENERAL EDUCATION COMPETENCIES OR SUBJECT AREAS. PLEASE REFER TO DEGREE PLAN FOR DETAILS.		

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.

**BACHELOR OF ARTS IN ACCOUNTING
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
CGD 218	Visual Literacy in Business	3	Course satisfies Cultural & Aesthetic Awareness General Education Requirement
ACC 205	Principles of Accounting I	3	
ACC 206	Principles of Accounting II	3	
ACC 305	Intermediate Accounting I *	3	
ACC 306	Intermediate Accounting II *	3	
BUS 308	Statistics for Managers	3	
ECO 204	Principles of Microeconomics	3	
BUS 401	Principles of Finance	3	
ACC 310	Cost Accounting I *	3	
ACC 380	Accounting for Not-for-Profit Organizations *	3	
BUS 311	Business Law I	3	
ACC 401	Federal Income Taxes I *	3	
ACC 407	Advanced Accounting *	3	
ACC 410	Auditing *	3	
* Minimum grade of B required in transfer			
Total Major Course Requirements		42	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		29	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements.
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
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**BACHELOR OF ARTS IN ADULT DEVELOPMENT
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 101	Introduction to Psychology	3	
PSY 307	The Journey of Adulthood	3	
HCS 311	Health & Wellness in Adulthood	3	
SOC 322	Sociological Aspects of Adulthood	3	
EDU 362	Adult Learning & Instruction	3	
EDU 334	Adult Learning in the Workplace	3	
SOC 326	Diversity & Aging	3	Course satisfies Diversity Awareness General Education Requirement
PSY 323	Perception, Learning, & Cognition	3	
PSY 317	Cognitive Functioning in the Elderly	3	
EDU 352	Foundations of Educational Technology	3	
PSY 344	Issues & Trends in Adult Development	3	
PSY 326	Research Methods	3	
PSY 495	Adult Development Capstone	3	
Total Major Course Requirements		39	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		32	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN APPLIED BEHAVIORAL SCIENCE
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 101	Introduction to Psychology	3	
ABS 200	Introduction to Applied Behavioral Sciences	3	
SOC 203	Social Problems	3	
COM 321	Communication Theory	3	
PSY 304	Lifespan Development	3	
PSY 301	Social Psychology	3	
SOC 320	Public Policy & Social Services	3	Course satisfies Political Science General Education Requirement
ABS 415	Leadership & Ethics in a Changing World	3	Course satisfies Applied Ethics Competency General Education Requirement
ABS 417	Community Organizing & Development	3	
SOC 402	Contemporary Social Problems & the Workplace	3	
PSY 325	Statistics for the Behavioral & Social Sciences	3	
PSY 326	Research Methods	3	
ABS 497	Applied Behavioral Sciences Capstone	3	
Total Major Course Requirements		39	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		40	6 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		35	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN APPLIED LINGUISTICS
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
ENG 321	Introductory Linguistics	3	
LNG 206	Language & Technology	3	
LNG 212	Second Language Acquisition	3	
LNG 222	Survey of Communicative Disorders	3	
LNG 310	Sounds of Language	3	
LNG 320	Structures of Language	3	
LNG 415	Meaning in Language	3	
ENG 325	Intermediate Composition	3	Course satisfies Communication Competency II General Education Requirement
LNG 353	Evolution of the English Language	3	
LNG 360	Language & Society	3	Course may satisfy either Diversity Awareness or Political Science General Education Requirement
LNG 450	Computational Linguistics	3	
ELL 355	Methods, Materials, & Technology for Learning a Second Language	3	
LNG 455	Language Development Disorders	3	
LNG 497	Applied Linguistics Capstone	3	
Total Major Course Requirements		42	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		40	6 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		32	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN BUSINESS ADMINISTRATION
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
CGD 218	Visual Literacy in Business	3	Course satisfies Cultural & Aesthetic Awareness General Education Requirement
MGT 330	Management for Organizations	3	
BUS 330	Principles of Marketing	3	
MGT 415	Group Behavior in Organizations	3	
MGT 435	Organizational Change	3	
ACC 205	Principles of Accounting I	3	
ACC 206	Principles of Accounting II	3	
BUS 311	Business Law I	3	
ECO 203	Principles of Macroeconomics	3	
ECO 204	Principles of Microeconomics	3	
BUS 303	Human Resource Management	3	
BUS 308	Statistics for Managers	3	
PHI 445	Personal & Organizational Ethics	3	Course satisfies Applied Ethics Competency General Education Requirement
BUS 401	Principles of Finance	3	
BUS 402	Strategic Management & Business Policy	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		40	6 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		29	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements.
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
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**BACHELOR OF ARTS IN BUSINESS ECONOMICS
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
BUS 311	Business Law I	3	
ECO 203	Principles of Macroeconomics	3	
ECO 204	Principles of Microeconomics	3	
ACC 205	Principles of Accounting I	3	
ACC 206	Principles of Accounting II	3	
BUS 308	Statistics for Managers	3	
ECO 316	Financial Institutions & Markets	3	
ECO 320	International Economics	3	
ECO 342	Principles of Econometrics	3	
BUS 401	Principles of Finance	3	
PHI 445	Personal & Organizational Ethics	3	Course satisfies Applied Ethics Competency General Education Requirement
BUS 450	International Finance	3	
ECO 406	Business Cycles & Growth	3	
BUS 402	Strategic Management & Business Policy	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		26	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN BUSINESS INFORMATION SYSTEMS
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
ECO 204	Principles of Microeconomics	3	
ACC 205	Principles of Accounting I	3	
INF 220	IS Principles	3	Course satisfies Information Technology Competency General Education Requirement
BUS 311	Business Law I	3	
BUS 308	Statistics for Managers	3	
COM 340	Technical Writing	3	Course satisfies Communication Competency II General Education Requirement
INF 231	Programming Concepts	3	Course satisfies Information Technology Competency General Education Requirement or IT 150
INF 340	Business Systems Analysis	3	
INF 322	Database Management Systems	3	
INF 325	Telecommunications & Networking Concepts	3	Course satisfies Information Technology Competency General Education Requirement
BUS 352	e-Business	3	
INF 410	Project Management	3	
INF 336	Project Procurement Management	3	
MGT 497	Strategic Technology Planning for Organizations	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		40	6 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		29	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
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**BACHELOR OF ARTS IN BUSINESS LEADERSHIP
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
LIB 125	Contemporary Issues in Organizational Leadership	3	
BUS 250	Corporate & Social Responsibility	3	Course satisfies Applied Ethics Competency General Education Requirement
MGT 330	Management for Organizations	3	
BUS 318	Organizational Behavior	3	
PSY 302	Industrial/Organizational Psychology	3	
BUS 340	Business Communications	3	Course satisfies Communication Competency III General Education Requirement or BA 220 GS 115
COM 325	Communication & Conflict	3	Course satisfies Communication Competency III General Education Requirement
MGT 380	Leadership for Organizations	3	
MGT 425	Leadership & Motivation	3	
MGT 321	Assessing Leadership Skills	3	
BUS 370	Organizational Development	3	
MGT 450	Strategic Planning for Organizations	3	
MGT 460	Leadership Priorities & Practice	3	
Total Major Course Requirements		39	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		40	6 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		35	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN CHILD DEVELOPMENT
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 104	Child & Adolescent Development	3	
ECE 205	Introduction to Child Development	3	
SOC 312	Child, Family & Society	3	
ECE 315	Language Development in Young Children	3	
ESE 315	Survey of Exceptional Children	3	
ECE 332	Child Development	3	
ECE 353	Cognitive Development of Infants & Young Children	3	
ECE 354	Assessment & Intervention During Early Childhood	3	
ECE 355	Understanding Behavior & Family Dynamics	3	
ECE 311	Early Childhood Curriculum & Methods	3	
ECE 351	Play & Learning for the Young Child	3	
ECE 497	Child Development Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		46	
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		32	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN COGNITIVE STUDIES
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 101	Introduction to Psychology	3	
ECE 205	Introduction to Child Development	3	
ESE 370	Learning & the Brain	3	
EDU 338	Human Development & Learning	3	
ESE 315	Survey of Exceptional Students	3	
ECE 315	Language Development in Young Children	3	
EDU 411	Reading & Cognition	3	
EDU 382	Meeting the Needs of Diverse Learners	3	
PSY 317	Cognitive Functioning in the Elderly	3	
PSY 323	Perception, Learning, & Cognition	3	
EDU 415	Family, Culture, & Intelligence	3	
EDU 417	Cognitive Studies Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		46	
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		32	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
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- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN COMMUNICATION STUDIES
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
COM 321	Communication Theory	3	
COM 425	Communication in Organizations	3	Course satisfies Communication Competency III General Education Requirement
ENG 325	Intermediate Composition	3	Course satisfies Communication Competency II General Education Requirement
COM 345	Media Writing for Communication	3	Course satisfies Communication Competency III General Education Requirement
COM 323	Persuasion & Argumentation	3	Course satisfies Critical Thinking Competency General Education Requirement
COM 325	Communication & Conflict	3	Course satisfies Communication Competency III General Education Requirement
COM 360	Advanced Communications in Society	3	Course may satisfy either the Communication Competency III or Diversity Awareness General Education Requirement
COM 340	Technical Writing	3	Course satisfies Communication Competency II General Education Requirement
CGD 318	Public Relations Practice & Promotional Writing	3	
ENG 315	Business & Professional Writing	3	
COM 480	Communication Studies Capstone	3	
Total Major Course Requirements		33	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		34	12 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		47	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN COMPLEMENTARY & ALTERNATIVE HEALTH
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
ANT 101	Introduction to Cultural Anthropology	3	Course satisfies Diversity Awareness General Education Requirement
HCA 415	Community & Public Health	3	
HCS 323	Health & Wellness throughout the Lifespan	3	
HCS 326	Holistic Health	3	
SOC 313	Social Implications of Medical Issues	3	
HCS 321	Foundations of Complementary & Alternative Health	3	
HCS 316	Cultural Diversity in Health & Illness	3	Course satisfies Diversity Awareness General Education Requirement
HCA 430	Special Populations	3	
HCS 435	Spirituality, Health, & Healing	3	
HCS 338	Integrative Health	3	
HHS 460	Research Methods in Health & Human Services	3	
HCS 495	Complementary & Alternative Health Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		35	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN CONSUMER & FAMILY FINANCIAL SERVICES
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
BUS 215	Personal Financial Management	3	
BUS 311	Business Law I	3	
ECO 203	Principles of Macroeconomics	3	
ACC 205	Principles of Accounting I	3	
SRV 301	Introduction to Service Management	3	
PHI 445	Personal & Organizational Ethics	3	Course satisfies Applied Ethics Competency General Education Requirement
BUS 308	Statistics for Managers	3	
ECO 316	Financial Institutions & Markets	3	
BUS 330	Principles of Marketing	3	
BUS 323	Risk Management & Insurance	3	
BUS 342	Financial Planning & Practice	3	
BUS 401	Principles of Finance	3	
BUS 405	Principles of Investments	3	
ACC 401	Federal Income Taxes I	3	
BUS 458	Consumer & Family Finance Capstone	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		26	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN CULTURAL ANTHROPOLOGY
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
ANT 101	Introduction to Cultural Anthropology	3	Course satisfies Diversity Awareness General Education Requirement
ANT 234	Family, Kin & Groups	3	
ANT 307	Anthropology of War	3	
ANT 340	Anthropological Theory	3	
ANT 343	Language, Culture, & Communication	3	
ANT 347	Urban Anthropology	3	
ANT 462	Anthropological Research Methods	3	
ANT 353	Anthropology of Gender	3	
ANT 348	Native American Anthropology	3	Course satisfies Diversity Awareness General Education Requirement
ANT 351	Anthropology of Religion, Magic & Ritual	3	
ANT 464	Applied Anthropology	3	
ANT 499	Ethnographic Study Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		35	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN EARLY CHILDHOOD EDUCATION
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
ECE 101	Introduction to Early Childhood Education	3	
ECE 214	Nutrition & Health of Children & Families	3	
ECE 332	Child Development	3	
SOC 312	Child, Family, & Society	3	
PED 212	Foundations of Movement & Motor Activities	3	
ECE 315	Language Development in Young Children	3	
ECE 311	Early Childhood Curriculum & Methods	3	
ECE 335	Children's Literature	3	
ESE 315	Survey of Exceptional Students	3	
ECE 313	Collaboration with Parents & Community	3	
ECE 312	Administration of Early Childhood Education Programs	3	
ECE 405	Children & Families in a Diverse Society	3	
ECE 430	Early Childhood Education Capstone	3	
Total Major Course Requirements		39	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		46	
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		29	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN EARLY CHILDHOOD EDUCATION ADMINISTRATION
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
ECE 101	Introduction to Early Childhood Education	3	
ECE 214	Nutrition & Health of Children & Families	3	
ECE 332	Child Development	3	
SOC 312	Child, Family & Society	3	
ECE 311	Early Childhood Curriculum & Methods	3	
ESE 315	Survey of Exceptional Students	3	
ECE 313	Collaboration with Parents & Community	3	
ECE 312	Administration of Early Childhood Education Programs	3	
MGT 380	Leadership for Organizations	3	
MGT 415	Group Behavior in Organizations	3	
MGT 435	Organizational Change	3	
BUS 303	Human Resource Management	3	
ECE 430	Early Childhood Education Capstone	3	
Total Major Course Requirements		39	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		46	
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		29	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements.
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

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**BACHELOR OF ARTS IN EDUCATION AND PUBLIC POLICY
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
EDU 108	Introduction to Policy & Education	3	
HIS 324	History of American Education	3	Course satisfies History General Education Requirement
POL 303	The American Constitution	3	Course may satisfy either History or Political Science General Education Requirement
EDU 363	Education & Social Justice	3	
EDU 365	Politics of American Education	3	Course satisfies Political Science General Education Requirement
MGT 380	Leadership for Organizations	3	
EDU 422	Public Policy & Special Education	3	
EDU 428	Student Achievement in Public Schools	3	
EDU 471	Public Policy Issues in Education	3	
EDU 473	Divergent Perspectives in Educational Policy & Practice	3	
EDU 486	Educational Policy & Administration	3	
EDU 497	Capstone: Education & Public Policy Development	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		40	6 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		38	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN EDUCATION STUDIES
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 104	Child & Adolescent Development	3	
EDU 304	Introduction to Education	3	
EDU 324	History of American Education	3	Course satisfies History General Education Requirement
EDU 381	Curriculum & Instructional Design	3	
EDU 382	Meeting the Needs of Diverse Learners	3	
EDU 352	Foundations of Educational Technology	3	
EDU 372	Educational Psychology	3	
ESE 370	Learning & the Brain	3	
EDU 321	Introduction to Serving English Language Learners	3	
EDU 371	Phonics-Based Reading & Decoding	3	
EDU 498	Education Studies Capstone	3	
Total Major Course Requirements		33	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		38	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements.
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

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BACHELOR OF ARTS IN eMARKETING
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
CGD 218	Visual Literacy in Business	3	Course satisfies Cultural & Aesthetic Awareness General Education Requirement
BUS 311	Business Law I	3	
ECO 204	Principles of Microeconomics	3	
ACC 205	Principles of Accounting I	3	
BUS 308	Statistics for Managers	3	
BUS 330	Principles of Marketing	3	
BUS 317	Introduction to Advertising	3	
BUS 336	Marketing Strategy	3	
BUS 350	Consumer Behavior	3	
BUS 339	Marketing Research	3	
BUS 343	International Marketing	3	
BUS 352	e-Business	3	
BUS 455	Internet & Social Media Marketing	3	
BUS 497	e-Marketing Capstone	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		26	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

BACHELOR OF ARTS IN ENGLISH
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
ENG 341	Studies in Literary Genres	3	Course satisfies Literature General Education Requirement
ENG 201	American Literature to 1865	3	Course satisfies Literature General Education Requirement
ENG 202	American Literature After 1865	3	Course satisfies Literature General Education Requirement
ENG 345	British Literature I	3	Course satisfies Literature General Education Requirement
ENG 346	British Literature II	3	Course satisfies Literature General Education Requirement
ENG 325	Intermediate Composition	3	Course satisfies Communication Competency II General Education Requirement
ENG 321	Introductory Linguistics	3	
ENG 317	International Voices	3	Course may satisfy either Literature or Diversity Awareness General Education Requirement
ENG 380	Literary Research	3	
ENG 318	Creative Writing	3	
ENG 438	Literary Theory	3	Course satisfies Literature General Education Requirement
ENG 497	English Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		37	9 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		41	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN ENGLISH LANGUAGE LEARNER STUDIES
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
EDU 321	Introduction to Serving English Language Learners	3	
ELL 240	Linguistically & Culturally Diverse Learners	3	Course satisfies Diversity Awareness General Education Requirement
ELL 242	Understanding & Teaching English Language	3	
SOC 308	Racial & Ethnic Groups	3	Course satisfies Diversity Awareness General Education Requirement
ELL 355	Methods, Materials, & Technology for Learning a Second Language	3	
ELL 351	Listening & Speaking in a Second Language	3	
ELL 353	Reading & Writing in a Second Language	3	
ELL 357	English Language Teaching & Adult Learners	3	
ELL 420	Testing & Assessment for ELL Students	3	
ELL 359	Contemporary Issues in English Language Instruction	3	Course satisfies Diversity Awareness General Education Requirement
ELL 361	Language Learning in a Global Context	3	Course satisfies Diversity Awareness General Education Requirement
ELL 497	English Language Learner Studies Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		35	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN ENTREPRENEURSHIP
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
PHI 445	Personal & Organizational Ethics	3	Course satisfies Applied Ethics Competency General Education Requirement
BUS 303	Human Resource Management	3	
BUS 311	Business Law I	3	
BUS 330	Principles of Marketing	3	
ECO 204	Principles of Microeconomics	3	
ACC 205	Principles of Accounting I	3	
ACC 206	Principles of Accounting II	3	
BUS 362	Introduction to Entrepreneurship	3	
BUS 365	Creativity & Innovation	3	
BUS 368	Venture Capital & Banking	3	
BUS 401	Principles of Finance	3	
BUS 435	Small Business Ventures	3	
BUS 433	New Business Strategy	3	
BUS 437	Business Plan Development	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		26	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN ENVIRONMENTAL STUDIES
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
ENV 230	Concepts of Sustainability	3	
SCI 207	Dependence of Man on the Environment	4	Course satisfies Science General Education Requirement
ENV 300	Environmental Biology	3	
ENV 345	Business & the Environment	3	
LIB 315	The Environment & the Human Spirit	3	
POL 310	Environmental Policies	3	Course satisfies Political Science General Education Requirement
ENG 328	Scientific & Technical Writing	3	Course satisfies Communication Competency II General Education Requirement
ENV 322	Energy & Environmental Systems	3	
ENV 325	Environmental Management	3	
ENV 330	Environmental Ethics	3	
GEO 308	GIS Software Application	3	Course satisfies Information Technology Competency General Education Requirement
ENV 333	Environmental Impact	3	
ENV 495	Environmental Research	3	
ENV 497	Environmental Studies Capstone	3	
Total Major Course Requirements		43	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		33	13 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		38	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements.
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

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**BACHELOR OF ARTS IN FINANCE
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
BUS 311	Business Law I	3	
PHI 445	Personal & Organizational Ethics	3	Course satisfies Applied Ethics Competency General Education Requirement
ECO 203	Principles of Macroeconomics	3	
ECO 204	Principles of Microeconomics	3	
ACC 205	Principles of Accounting I	3	
ACC 206	Principles of Accounting II	3	
BUS 215	Personal Financial Management	3	
BUS 308	Statistics for Managers	3	
ECO 316	Financial Institutions & Markets	3	
BUS 323	Risk Management & Insurance	3	
BUS 401	Principles of Finance	3	
BUS 405	Principles of Investments	3	
BUS 450	International Finance	3	
BUS 402	Strategic Management & Business Policy	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		26	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN GERONTOLOGY
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
SOC 322	Sociological Aspects of Adulthood	3	
GRO 320	Adult Development & Aging	3	
PSY 317	Cognitive Functioning in the Elderly	3	
GRO 325	Aging & Health	3	
GRO 330	Social Policy & Aging	3	Course satisfies Political Science General Education Requirement
GRO 338	Mental Well-Being & Aging	3	
SOC 326	Diversity & Aging	3	Course satisfies Diversity Awareness General Education Requirement
GRO 410	Death & Dying	3	
GRO 440	Ethics & Legal Aspects of Aging	3	Course satisfies Applied Ethics Competency General Education Requirement
HCA 442	Contemporary Issues in Aging	3	
PSY 326	Research Methods	3	
GRO 497	Gerontology Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		37	9 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		41	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN HEALTH CARE ADMINISTRATION
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
HCA 305	The US Health Care System	3	
SOC 313	Social Implications of Medical Issues	3	
HCA 340	Managing in Health & Human Services	3	
HCA 322	Health Care Ethics & Medical Law	3	Course satisfies Applied Ethics Competency General Education Requirement
ACC 281	Accounting Concepts for Health Care Professionals	3	
HCA 311	Health Care Financing & Information Systems	3	
BUS 303	Human Resource Management	3	
HCA 375	Continuous Quality Monitoring & Accreditation	3	
HCA 421	Health Care Planning & Evaluation	3	
HCA 430	Special Populations	3	
HCA 415	Community & Public Health	3	
HCA 459	Senior Project	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		35	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN HEALTH CARE STUDIES
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
HCA 305	The U.S. Health Care System	3	
HCA 322	Health Care Ethics & Medical Law	3	Course satisfies Applied Ethics Competency General Education Requirement
SOC 313	Social Implications of Medical Issues	3	
HCA 340	Managing in Health & Human Services	3	
BUS 303	Human Resource Management	3	
HCA 415	Community & Public Health	3	
HCA 430	Special Populations	3	
HCA 331	Introduction to Health Education	3	
HCA 333	Introduction to Long Term Care	3	
HCA 497	Health Care Studies Capstone	3	
Total Major Course Requirements		30	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		41	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements.
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

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**BACHELOR OF ARTS IN HEALTH EDUCATION
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
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ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
HCA 331	Introduction to Health Education	3	
HCA 415	Community & Public Health	3	
HCS 323	Health & Wellness Promotion Throughout the Lifespan	3	
SOC 313	Social Implications of Medical Issues	3	
HCS 208	Introduction to Nutritional Concepts	3	NUT 101
HCS 321	Foundations of Complementary & Alternative Health	3	
HCS 316	Cultural Diversity in Health & Illness	3	Course satisfies Diversity Awareness General Education Requirement
HCA 430	Special Populations	3	
HCS 408	Methods of Community Health Promotion	3	
HCS 412	Health Promotion Planning & Evaluation	3	
HHS 460	Research Methods in Health & Human Services	3	
HCS 497	Health Education Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		35	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN HEALTH AND HUMAN SERVICES
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
HHS 201	Introduction to Human Services	3	
HHS 307	Communication Skills for Health & Human Service Personnel	3	Course satisfies Communication Competency III General Education Requirement
HHS 310	Health & Human Services Culture: The Helping Relationship	3	
HCA 305	The U.S. Health Care System	3	
SOC 313	Social Implications of Medical Issues	3	
HCA 415	Community & Public Health	3	
HHS 320	Cultural Awareness in the Human Services	3	Course satisfies Diversity Awareness General Education Requirement
HCA 430	Special Populations	3	
HHS 435	Contemporary Issues, Trends, Health Law Ethics in Health & Human Services	3	
HHS 440	Technology in Health & Human Services	3	Course satisfies Information Technology Competency General Education Requirement
HHS 460	Research Methods in Health & Human Services	3	
HHS 497	Health & Human Services Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		37	9 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		41	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements.
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

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**BACHELOR OF ARTS IN HEALTH INFORMATICS
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
HCA 401	Introduction to Health Care Informatics	3	
HCA 417	Electronic Medical Records	3	
INF 220	IS Principles	3	Course satisfies Information Technology Competency General Education Requirement
INF 231	Programming Concepts	3	Course satisfies Information Technology Competency General Education Requirement or IT 150
INF 325	Telecommunications & Networking Concepts	3	Course satisfies Information Technology Competency General Education Requirement
HCA 375	Continuous Quality Monitoring & Accreditation	3	
HCA 352	Legal & Ethical Aspects of Health Information Management	3	
HCA 435	Informatics Applications	3	
HCA 419	Current Topics in Informatics	3	
HCS 445	Statistics for Health Sciences	3	
HHS 460	Research Methods in Health & Human Services	3	
HCA 496	Health Informatics Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		35	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements.
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

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**BACHELOR OF ARTS IN HEALTH MARKETING AND COMMUNICATION
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
HCA 415	Community & Public Health	3	
SOC 313	Social Implications of Medical Issues	3	
HCS 316	Cultural Diversity in Health & Illness	3	Course satisfies Diversity Awareness General Education Requirement
HCS 323	Health & Wellness Promotion Throughout the Lifespan	3	
HMC 303	Health Communications	3	
HMC 312	Health Marketing & Advertising	3	
CGD 318	Public Relations Practices & Promotional Writing	3	
JRN 335	Cyber-journalism	3	
HMC 314	Social Media & Health Promotion	3	
HMC 334	Ethics in Health Marketing & Communication	3	Course satisfies Applied Ethics Competency General Education Requirement
HMC 462	Contemporary Issues & Trends in Health Marketing & Communication	3	
HMC 499	Health Marketing & Communication Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		40	6 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		38	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN HEALTH AND WELLNESS
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
HCA 415	Community & Public Health	3	
HCS 334	Personal Fitness & Wellness for Optimal Living	3	
HCS 323	Health & Wellness Promotion Throughout the Lifespan	3	
SOC 313	Social Implications of Medical Issues	3	
HCS 208	Introduction to Nutritional Concepts	3	NUT 101
HCS 321	Foundations of Complementary & Alternative Health	3	
HCS 316	Cultural Diversity in Health & Illness	3	Course satisfies Diversity Awareness General Education Requirement
HCA 430	Special Populations	3	
HCS 408	Methods of Community Health Promotion	3	
HCS 412	Health Promotion Planning & Evaluation	3	
HHS 460	Research Methods in Health & Human Services	3	
HCS 498	Health & Wellness Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		35	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

BACHELOR OF ARTS IN HISTORY
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
HIS 303	The American Constitution	3	Course may satisfy either History or Political Science General Education Requirement
HIS 306	Twentieth-Century Europe	3	Course satisfies History General Education Requirement
HIS 310	American Women's History	3	Course may satisfy either History or Diversity Awareness General Education Requirement
HIS 103	World Civilizations I	3	Course may satisfy either History or Diversity Awareness General Education Requirement
HIS 104	World Civilizations II	3	Course may satisfy either History or Diversity Awareness General Education Requirement
HIS 203	American History to 1865	3	Course satisfies History General Education Requirement
HIS 204	American History Since 1865	3	Course satisfies History General Education Requirement
HIS 378	Historiography & Historical Methodologies	3	Course satisfies History General Education Requirement
HIS 331	World War II	3	Course satisfies History General Education Requirement
HIS 340	Recent American History	3	Course satisfies History General Education Requirement
HIS 342	The Middle East	3	Course may satisfy either History or Diversity Awareness General Education Requirement
HIS 351	Asia in the Age of Decolonization & Globalization	3	Course may satisfy either History or Diversity Awareness General Education Requirement
HIS 379	The Atlantic World	3	Course may satisfy either History or Diversity Awareness General Education Requirement
HIS 497	History Capstone: Advanced Research Project	3	
Total Major Course Requirements		42	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		37	9 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		35	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN HOMELAND SECURITY AND EMERGENCY MANAGEMENT
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
POL 201	American National Government	3	Course satisfies Political Science General Education Requirement
HIS 303	The American Constitution	3	Course may satisfy either History or Political Science General Education Requirement
POL 355	International Relations	3	Course satisfies Political Science General Education Requirement
HSM 305	Survey of Homeland Security & Emergency Management	3	
HSM 311	Ethics & Homeland Security	3	
HSM 315	Emergency Planning	3	
HSM 320	Emergency Response to Terrorism	3	
HSM 421	Research & Analysis in Homeland Security	3	
LIB 323	Revolution & Terrorism in the Modern World	3	Course satisfies Political Science General Education Requirement
HSM 433	Counter Terrorism & Intelligence Analysis	3	
HSM 435	Psychology of Disaster	3	
HSM 438	Introduction to Cyber Crime	3	
HSM 497	Homeland Security & Emergency Management Capstone	3	
Total Major Course Requirements		39	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		40	6 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		35	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN HUMAN RESOURCES MANAGEMENT
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
BUS 303	Human Resource Management	3	
BUS 318	Organizational Behavior	3	
ECO 204	Principles of Microeconomics	3	
MGT 435	Organizational Change	3	
ACC 205	Principles of Accounting I	3	
BUS 311	Business Law I	3	
BUS 330	Principles of Marketing	3	
BUS 370	Organizational Development	3	
BUS 372	Employee & Labor Relations	3	
BUS 375	Employee Training	3	
PHI 445	Personal & Organizational Ethics	3	Course satisfies Applied Ethics Competency General Education Requirement
BUS 401	Principles of Finance	3	
BUS 434	Compensation & Benefits Management	3	
MGT 490	Strategic Human Resources Planning	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		26	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN INSTRUCTIONAL DESIGN
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
ESE 370	Learning & the Brain	3	
EDU 120	Principles of Instructional Design	3	
EDU 232	Instructional Design for E-Learning	3	
EDU 335	Design Concepts & Application	3	
EDU 337	Collaboration in the Virtual Classroom	3	
EDU 356	Emerging Issues in Educational Technology	3	
EDU 358	Assessment of Student Learning	3	
EDU 336	Evaluation of E-learning	3	
EDU 362	Adult Learning & Instruction	3	
EDU 431	Advanced Instructional Design	3	
EDU 433	Project Management for Instructional Design	3	
EDU 496	Capstone Instructional Design	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		46	
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		32	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN INTERNATIONAL BUSINESS
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
PHI 445	Personal & Organizational Ethics	3	Course satisfies Applied Ethics Competency General Education Requirement
COM 360	Advanced Communications in Society	3	Course may satisfy either Communication Competency III or Diversity Awareness General Education Requirement
ECO 204	Principles of Microeconomics	3	
ECO 320	International Economics	3	
ACC 205	Principles of Accounting I	3	
BUS 308	Statistics for Managers	3	
BUS 307	Operations Management & Quantitative Techniques	3	
BUS 357	International Business	3	Course satisfies Diversity Awareness General Education Requirement
BUS 343	International Marketing	3	
BUS 378	International Business Law	3	
BUS 439	International Human Resources Management	3	
POL 353	Comparative Politics	3	Course satisfies Political Science General Education Requirement
BUS 450	International Finance	3	
MGT 492	Strategic Management for the Multinational Enterprise Capstone	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		34	12 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		35	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements.
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

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**BACHELOR OF ARTS IN JOURNALISM AND MASS COMMUNICATION
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
JRN 231	Survey of Journalism & Mass Communication	3	
JRN 337	News Reporting & Writing	3	
JRN 333	Ethics in Journalism	3	
ENG 325	Intermediate Composition	3	Course satisfies Communication Competency II General Education Requirement
JRN 335	Cyber-journalism	3	
JRN 331	Advanced Writing & Editing for the Media	3	Course satisfies Communication Competency III General Education Requirement
JRN 339	Global Journalism	3	
JRN 410	Journalism Law	3	
JRN 412	Advanced Editorial & Feature Writing	3	
JRN 415	Methods of Research & Analysis in Journalism	3	
JRN 425	Journalism & Politics	3	
JRN 497	Journalism & Mass Communication Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		40	6 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		38	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN LAW ENFORCEMENT ADMINISTRATION
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
LEA 201	Introduction to Law Enforcement Administration	3	
LEA 312	Community Policing	3	
LEA 316	Ethics in Law Enforcement	3	Course satisfies Applied Ethics Competency General Education Requirement
LEA 328	Leadership & Supervision in Law Enforcement	3	
LEA 408	Technological Management in Law Enforcement	3	
LEA 339	Law Enforcement Personnel Management	3	
LEA 413	Investigations Management	3	
LEA 432	Fiscal Administration in Law Enforcement	3	
LEA 439	Politics & Law Enforcement	3	
ENG 325	Intermediate Composition	3	Course satisfies Communication Competency II General Education Requirement
LEA 444	Training Management	3	
LEA 497	Law Enforcement Administration Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		40	6 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		38	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN LIBERAL ARTS
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
SOC 315	Cross-Cultural Perspectives	3	Course satisfies Diversity Awareness General Education Requirement
LIB 316	Historical Contexts & Literature	3	Course may satisfy either Literature or History General Education Requirement
PHI 445	Personal & Organizational Ethics	3	Course satisfies Applied Ethics Competency General Education Requirement
COM 321	Communication Theory	3	
COM 360	Advanced Communications in Society	3	Course satisfies Communication Competency III and Diversity Awareness General Education Requirement
ENG 325	Intermediate Composition	3	Course satisfies Communication Competency II General Education Requirement
HIS 306	Twentieth-Century Europe	3	Course satisfies History General Education Requirement
LIB 315	The Environment & the Human Spirit	3	
LIB 332	Science & Culture	3	Course satisfies Diversity Awareness General Education Requirement
LIB 356	Research Methods for the Humanities	3	
LIB 495	Capstone-Advanced Research Project	3	
Total Major Course Requirements		33	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		28	18 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		53	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN LIBRARY SCIENCE AND MEDIA
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
EDU 304	Introduction to Education	3	
EDU 381	Curriculum & Instructional Design	3	
EDU 382	Meeting the Needs of Diverse Learners	3	
EDU 352	Foundations of Educational Technology	3	
EDU 411	Reading & Cognition	3	
EDU 367	Elementary & Secondary School Media	3	
EDU 440	Information Literacy	3	
EDU 441	Research & Analysis Skills	3	
EDU 443	Literature for Children & Teens	3	
EDU 495	Library Science & Media Capstone	3	
Total Major Course Requirements		30	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		46	
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		38	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN MILITARY STUDIES
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MIL 275	Military Ethics	3	Course satisfies Applied Ethics Competency General Education Requirement
ANT 307	Anthropology of War	3	
MIL 310	American Military History I	3	Course satisfies History General Education Requirement
MIL 311	American Military History II	3	Course satisfies History General Education Requirement
MIL 322	The Literature of War	3	Course satisfies Literature General Education Requirement
ENG 325	Intermediate Composition	3	Course satisfies Communication Competency II General Education Requirement
HIS 306	Twentieth-Century Europe	3	Course satisfies History General Education requirement
POL 355	International Relations	3	Course satisfies Political Science General Education Requirement
HIS 303	The American Constitution	3	Course may satisfy either Political Science or History General Education Requirement
LIB 318	Peacemaking: A Study of Conflict Resolution	3	
MIL 350	Studies in Military Leadership	3	
MIL 497	Military Studies Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		31	15 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		47	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN OPERATIONS MANAGEMENT AND ANALYSIS
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
ECO 204	Principles of Microeconomics	3	
ACC 205	Principles of Accounting I	3	
ACC 206	Principles of Accounting II	3	
BUS 308	Statistics for Managers	3	
BUS 307	Operations Management & Quantitative Techniques	3	
INF 336	Project Procurement Management	3	
INF 337	Integrated Cost & Schedule Control	3	
INF 340	Business Systems Analysis	3	
BUS 461	Decision Modeling & Analysis	3	
BUS 445	Total Quality Management	3	
BUS 446	Production Operations Control	3	
BUS 401	Principles of Finance	3	
INF 410	Project Management	3	
BUS 402	Strategic Management & Business Policy	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		46	
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		23	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN ORGANIZATIONAL MANAGEMENT
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
MGT 380	Leadership for Organizations	3	
MGT 415	Group Behavior in Organizations	3	
SOC 402	Contemporary Social Problems & the Workplace	3	
COM 425	Communication in Organizations	3	Course satisfies Communication Competency III General Education Requirement
MGT 435	Organizational Change	3	
BUS 303	Human Resource Management	3	
MGT 450	Strategic Planning for Organizations	3	
PHI 445	Personal & Organizational Ethics	3	Course satisfies Applied Ethics Competency General Education Requirement
MGT 460	Leadership Priorities & Practice	3	
Total Major Course Requirements		30	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		40	6 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		44	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN POLITICAL SCIENCE AND GOVERNMENT
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
POL 201	American National Government	3	Course satisfies Political Science General Education Requirement
POL 211	Introduction to Politics	3	Course satisfies Political Science General Education Requirement
POL 303	The American Constitution	3	Course may satisfy either History or Political Science General Education Requirement
POL 310	Environmental Politics	3	Course satisfies Political Science General Education Requirement
POL 319	State & Local Government	3	Course satisfies Political Science General Education Requirement
POL 325	Congress & the Presidency	3	Course satisfies Political Science General Education Requirement
POL 353	Comparative Politics	3	Course satisfies Political Science General Education Requirement
POL 355	International Relations	3	Course satisfies Political Science General Education Requirement
POL 411	Political Behavior	3	Course satisfies Political Science General Education Requirement
PSY 325	Statistics for the Behavioral & Social Sciences	3	
PSY 326	Research Methods	3	
POL 497	Political Science Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		40	6 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		38	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN PROJECT MANAGEMENT
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
BUS 311	Business Law I	3	
PHI 445	Personal & Organizational Ethics	3	Course satisfies Applied Ethics Competency General Education Requirement
ECO 204	Principles of Microeconomics	3	
ACC 205	Principles of Accounting I	3	
ACC 206	Principles of Accounting II	3	
BUS 308	Statistics for Managers	3	
BUS 303	Human Resource Management	3	
INF 342	Project Quality Assurance	3	
INF 336	Project Procurement Management	3	
INF 337	Integrated Cost & Schedule Control	3	
INF 338	Leadership & Communication Skills for Project Managers	3	
INF 410	Project Management	3	
MGT 435	Organizational Change	3	
BUS 402	Strategic Management & Business Policy	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		26	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN PSYCHOLOGY
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Course satisfies Social and Personal Awareness General Education Requirement
PSY 101	Introduction to Psychology	3	
PSY 104	Child & Adolescent Development	3	
PSY 301	Social Psychology	3	
PSY 330	Theories of Personality	3	
PSY 350	Physiological Psychology	3	
PSY 331	Psychology of Learning	3	
PSY 302	Industrial/Organizational Psychology	3	
PSY 325	Statistics for the Behavioral & Social Sciences	3	
PSY 326	Research Methods	3	
PSY 303	Abnormal Psychology	3	
PSY 496	Applied Project	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment		Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		46	
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		35	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN PUBLIC ADMINISTRATION
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
MGT 380	Leadership for Organizations	3	
POL 303	The American Constitution	3	Course may satisfy either History or Political Science General Education Requirement
POL 310	Environmental Policies	3	Course satisfies Political Science General Education Requirement
ECO 203	Principles of Macroeconomics	3	
BUS 308	Statistics for Managers	3	
PHI 445	Personal & Organizational Ethics	3	Course satisfies Applied Ethics Competency General Education Requirement
PPA 301	Principles of Public Administration	3	
PPA 303	Finance for Public Administrators	3	
PPA 305	Budgeting for Public Administrators	3	
PPA 307	Intergovernmental Relations & Issues	3	
PPA 401	Urban Management	3	
PPA 403	Administrative Law	3	
PPA 405	Personnel Management	3	
PPA 497	Public Policy Formation	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		37	9 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		32	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN PUBLIC RELATIONS AND MARKETING
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
BUS 330	Principles of Marketing	3	
BUS 317	Introduction to Advertising	3	
BUS 336	Marketing Strategy	3	
BUS 339	Marketing Research	3	
BUS 340	Business Communications	3	Course satisfies Communication Competency III General Education Requirement or BA 220 GS 115
BUS 343	International Marketing	3	
BUS 350	Consumer Behavior	3	
BUS 352	e-Business	3	
CGD 218	Visual Literacy in Business	3	Course satisfies Cultural and Aesthetic Awareness General Education Requirement
CGD 240	Media Writing & Editing	3	Course satisfies Communication Competency III General Education Requirement
CGD 318	Public Relations Practices & Promotional Writing	3	
INF 410	Project Management	3	
PHI 445	Personal & Organizational Ethics	3	Course satisfies Applied Ethics Competency General Education Requirement
BUS 421	PR/Marketing Capstone	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		37	9 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		32	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN REAL ESTATE STUDIES
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
BUS 311	Business Law I	3	
PHI 445	Personal & Organizational Ethics	3	Course satisfies Applied Ethics Competency General Education Requirement
ACC 205	Principles of Accounting I	3	
BUS 308	Statistics for Managers	3	
RES 301	Principles of Real Estate	3	
RES 325	Real Estate Practice	3	
RES 327	Real Estate Economics	3	
BUS 330	Principles of Marketing	3	
RES 334	Real Estate Finance	3	
RES 345	Legal Aspects of Real Estate	3	
RES 429	Property Management	3	
RES 431	Commercial Real Estate Investment	3	
RES 450	Real Estate Appraisal	3	
RES 497	Strategic Management of the Real Estate Enterprise	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		26	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN SERVICE MANAGEMENT
HOSPITALITY ENTERPRISE SPECIALIZATION
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
BUS 303	Human Resource Management	3	
BUS 311	Business Law I	3	
ACC 205	Principles of Accounting I	3	
ACC 206	Principles of Accounting II	3	
ECO 204	Principles of Microeconomics	3	
SRV 301	Introduction to Service Management	3	
SRV 312	Service Operations Management	3	
SRV 340	Marketing in a Services Environment	3	
BUS 401	Principles of Finance	3	
SRV 332	Fundamentals of Hospitality	3	
SRV 333	Resort Management	3	
SRV 423	Food & Beverage Control	3	
SRV 425	Event, Meeting, & Conference Management	3	
BUS 402	Strategic Management & Business Policy	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		46	
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		23	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN SERVICE MANAGEMENT
MASS-MARKET RETAIL ENTERPRISE MANAGEMENT SPECIALIZATION
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
BUS 303	Human Resource Management	3	
BUS 311	Business Law I	3	
ACC 205	Principles of Accounting I	3	
ACC 206	Principles of Accounting II	3	
ECO 204	Principles of Microeconomics	3	
SRV 301	Introduction to Service Management	3	
SRV 312	Service Operations Management	3	
SRV 340	Marketing in a Services Environment	3	
BUS 401	Principles of Finance	3	
BUS 337	Principles of Retail Management	3	
BUS 317	Introduction to Advertising	3	
BUS 441	Retail Pricing Management	3	
BUS 442	Retail Merchandising	3	
BUS 402	Strategic Management & Business Policy	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		46	
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		23	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN SERVICE MANAGEMENT
NON-PROFIT ENTERPRISE SPECIALIZATION
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
BUS 303	Human Resource Management	3	
BUS 311	Business Law I	3	
ACC 205	Principles of Accounting I	3	
ACC 206	Principles of Accounting II	3	
ECO 204	Principles of Microeconomics	3	
SRV 301	Introduction to Service Management	3	
SRV 312	Service Operations Management	3	
SRV 340	Marketing in a Services Environment	3	
BUS 401	Principles of Finance	3	
SOC 315	Cross-Cultural Perspectives	3	Course satisfies Diversity Awareness General Education Requirement
BUS 318	Organizational Behavior	3	
SRV 428	Non-Profit Agency Management	3	
SRV 429	Fiscal Management of Nonprofit Organizations	3	
BUS 402	Strategic Management & Business Policy	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		26	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements.
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

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**BACHELOR OF ARTS IN SERVICE MANAGEMENT
RESTAURANT ENTERPRISE MANAGEMENT SPECIALIZATION
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
BUS 303	Human Resource Management	3	
BUS 311	Business Law I	3	
ACC 205	Principles of Accounting I	3	
ACC 206	Principles of Accounting II	3	
ECO 204	Principles of Microeconomics	3	
SRV 301	Introduction to Service Management	3	
SRV 312	Service Operations Management	3	
SRV 340	Marketing in a Services Environment	3	
BUS 401	Principles of Finance	3	
SRV 346	Introduction to Restaurant Management	3	
SRV 347	Sanitation & Safety	3	
SRV 438	Menu Planning & Design	3	
SRV 423	Food & Beverage Control	3	
BUS 402	Strategic Management & Business Policy	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		46	
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		23	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements.
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

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**BACHELOR OF ARTS IN SOCIAL AND CRIMINAL JUSTICE
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
SOC 120	Introduction to Ethics & Social Responsibility	3	Course satisfies Applied Ethics Competency General Education Requirement
POL 303	The American Constitution	3	Course may satisfy either History or Political Science General Education Requirement
CRJ 201	Introduction to Criminal Justice	3	
SOC 305	Crime & Society	3	Course satisfies Applied Ethics Competency General Education Requirement
SOC 331	Social Justice & Ethics	3	Course satisfies Applied Ethics Competency General Education Requirement
CRJ 308	Psychology of Criminal Behavior	3	
CRJ 305	Crime Prevention	3	
CRJ 301	Juvenile Justice	3	
CRJ 306	Criminal Law & Procedure	3	
CRJ 311	Forensics	3	
CRJ 303	Corrections	3	Course satisfies Political Science General Education Requirement
CRJ 422	Criminal Justice Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		37	9 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		41	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN SOCIAL SCIENCE
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Course satisfies Social and Personal Awareness General Education Requirement
PSY 101	Introduction to Psychology	3	
SOC 101	Introduction to Sociology	3	
SOC 402	Contemporary Social Problems & the Workplace	3	
LIB 316	Historical Contexts & Literature	3	Course may satisfy either Literature or History General Education Requirement
PSY 301	Social Psychology	3	
PSY 302	Industrial/Organizational Psychology	3	
HIS 204	American History Since 1865	3	Course satisfies History General Education Requirement
HIS 303	The American Constitution	3	Course may satisfy History or Political Science General Education Requirement
PSY 325	Statistics for Behavioral & Social Sciences	3	
POL 310	Environmental Policies	3	Course satisfies Political Science General Education Requirement
HIS 306	Twentieth-Century Europe	3	Course satisfies History General Education Requirement
SOC 315	Cross-Cultural Perspectives	3	Course satisfies Diversity Awareness General Education Requirement
LIB 320	Global Socioeconomic Perspectives	3	Course may satisfy Diversity Awareness or Political Science General Education Requirement
LIB 332	Science & Culture	3	Course satisfies Diversity Awareness General Education Requirement
SOC 490	Social Science Capstone	3	
Total Major Course Requirements		48	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment		Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		34	12 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		35	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

BACHELOR OF ARTS IN SOCIOLOGY
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
SOC 101	Introduction to Sociology	3	
SOC 203	Social Problems	3	
SOC 315	Cross-Cultural Perspectives	3	Course satisfies Diversity Awareness General Education Requirement
SOC 305	Crime & Society	3	Course satisfies Applied Ethics Competency General Education Competency
SOC 308	Racial & Ethnic Groups	3	Course satisfies Diversity Awareness General Education Requirement
SOC 312	Child, Family, & Society	3	
PSY 325	Statistics for Behavioral & Social Sciences	3	
PSY 326	Research Methods	3	
SOC 304	Social Gerontology	3	Course satisfies Diversity Awareness General Education Requirement
SOC 320	Public Policy & Social Services	3	Course satisfies Political Science General Education Requirement
SOC 331	Social Justice & Ethics	3	Course satisfies Applied Ethics Competency General Education Competency
SOC 490	Social Science Capstone	3	
Total Major Course Requirements		36	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		37	9 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		41	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION		120	

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN SPORTS AND RECREATION MANAGEMENT
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
CGD 218	Visual Literacy in Business	3	Course satisfies Cultural and Aesthetic Awareness General Education Requirement
CGD 318	Public Relations Practices & Promotional Writing	3	
SOC 318	Sociology of Sport	3	Course satisfies Diversity Awareness General Education Requirement
BUS 330	Principles of Marketing	3	
BUS 340	Business Communications	3	Course satisfies Communication Competency III General Education Requirement or BA 220 GS 115
ACC 205	Principles of Accounting I	3	
BUS 307	Operations Management & Quantitative Techniques	3	
BUS 311	Business Law I	3	
ECO 203	Principles of Macroeconomics	3	
INF 410	Project Management	3	
BUS 303	Human Resource Management	3	
SRM 320	Organizational & Administration of Sports & Recreation Management	3	
SRM 410	Contemporary Issues in Sports Marketing & Management	3	
SRM 325	Case Research in Sports & Recreation Management	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		37	9 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		32	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN SUPPLY CHAIN MANAGEMENT
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
MGT 330	Management for Organizations	3	
BUS 311	Business Law I	3	
ECO 204	Principles of Microeconomics	3	
ACC 205	Principles of Accounting I	3	
ACC 206	Principles of Accounting II	3	
BUS 308	Statistics for Managers	3	
INF 220	IS Principles	3	Course satisfies Information Technology Competency General Education Requirement
BUS 307	Operations Management & Quantitative Techniques	3	
MGT 322	Principles of Logistics Management	3	
MGT 325	Introduction to Transportation Management	3	
MGT 370	International Supply Chain Management	3	
MGT 401	Hazardous Materials Management	3	
BUS 445	Total Quality Management	3	
BUS 461	Decision Modeling & Analysis	3	
MGT 496	Strategic Warehouse Management	3	
Total Major Course Requirements		45	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		43	3 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		26	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.

**BACHELOR OF ARTS IN SUSTAINABLE ENTERPRISE MANAGEMENT
TRANSFER GUIDE FOR PINNACLE CAREER INSTITUTE & ASHFORD UNIVERSITY
CATALOG YEAR 2012-2013**

ASHFORD UNIVERSITY			PINNACLE CAREER INSTITUTE
MAJOR COURSE REQUIREMENTS		REQUIRED CREDITS	COURSE EQUIVALENT
SCI 207	Dependence of Man on the Environment	4	Course satisfies Science General Education Requirement
ENV 230	Concepts of Sustainability	3	
MGT 330	Management for Organizations	3	
BUS 311	Business Law	3	
POL 310	Environmental Policies	3	Course satisfies Political Science General Education Requirement
ECO 203	Principles of Macroeconomics	3	
ACC 205	Principles of Accounting I	3	
BUS 307	Operations Management & Quantitative Techniques	3	
BUS 308	Statistics for Managers	3	
ENV 322	Energy & Environmental Systems	3	
ENV 333	Environmental Impact	3	
BUS 401	Principles of Finance	3	
BUS 427	Sustainable Business Practices	3	
PHI 445	Personal & Organizational Ethics	3	Course satisfies Applied Ethics Competency General Education Requirement
BUS 402	Strategic Management & Business Policy	3	
Total Major Course Requirements		46	
INTRODUCTORY COURSE REQUIREMENT		REQUIRED CREDITS	COURSE EQUIVALENT
PSY 202	Adult Development & Life Assessment	3	Must be taken at Ashford University
GENERAL EDUCATION CAPSTONE		REQUIRED CREDITS	COURSE EQUIVALENT
GEN 499	G.E. Capstone Experience	3	Must be taken at Ashford University
GENERAL EDUCATION REQUIREMENTS		36	10 credits from the major may also satisfy General Education requirements
ELECTIVES		REQUIRED CREDITS	COURSE EQUIVALENT
Check AU Catalog for details.		32	Courses will be evaluated for transfer credit
TOTAL CREDITS FOR GRADUATION			120

- Students must have a minimum of 30 upper-division semester credits to meet graduation requirements. [Back to Top](#)
- Official transfer credit evaluation takes place once a student is enrolled at Ashford University and all official transcripts have been received.
- Courses that meet more than one General Education requirement can only be applied to one area. A course cannot apply more than once unless it carries the required credit.
- One unit computer courses can be combined to fulfill the Information Technology Competency General Education requirement.
- Multiple courses may meet a particular General Education Requirement, however only one course is needed to satisfy the requirement.